## **COMMUNICATING AT YOUR BEST**

STRATEGY	CONSIDERATIONS	ACTION
START WITH APPRECIATION	Assume good intent to set the tone for a positive dialogue.  What can you appreciate	
	about the person or the situation?	
LOOK FOR THE SHARED INTEREST	How does the challenge relate to the overall goals?	
	What is the shared interest? Reflect on what you both want.	
STAY RESPECTFUL	If emotions run high, take action to maintain or regain perspective.	
AND PROFESSIONAL	What support do you need to stay calm, confident, and in the conversation?	
END WITH CLEAR EXPECTATIONS AND ACTIONS	How can you ensure you and others have the same understanding?	
	Be clear on the actions related to who will do what, by when, and the plan for follow up.	



